

Account Manager
Oakville, ON

Do you want to join a progressive, entrepreneurial company that's committed to their employees, as much as they're committed to their customers?

Do you want to learn the ins-and-outs of the ever-evolving transportation and logistics industry, while setting yourself on a clear path for career growth?

Do you like to work hard, and like to win?

If so, then we want *you*.

Who are we?

We're [Dynamic Connections](http://DynamicConnections.com). We partner with customers across North America to provide integrated logistics solutions. We provide them peace of mind through the seamless movement of their products.

Our team of logistics experts makes the magic happen. We're ready to grow and are now seeking a new Account Manager to join our team.

If you're a confident, driven, and enthusiastic person with some experience in customer or client service, then this could be the role for you!

Account Manager

As our new Account Manager, you'll join a team of three (and be part of our larger operations team) to provide dedicated support to your portfolio of shared accounts.

To start, your main goal will be to keep track of shipments for your customers. In transportation, things are always changing so you'll keep on top of any issues, and our customers will never have to worry about their freight.

Excellent communication is key to our success and you'll work hard to keep customers up to date about their orders. They'll love your responsive nature, your ability to communicate clearly, and your dedication to service – and you'll take great satisfaction in delighting them.

As you learn about the industry, you'll also learn to develop, price, quote, and manage transportations solutions. As you gain knowledge and experience, you'll have plenty of opportunity to progress within your team, and within the organization.

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While no specific experience is required for this entry-level position, our most successful account managers are all:

- **High energy** – like us, you’re fast paced and love to stay busy.
- **Highly collaborative** – you’re always looking out for ways you can help your teammates be successful.
- **Detail-oriented** – you have a keen eye for detail, so nothing slips by you.
- **Relationship builders** – you care about your customers, and that will come across in all your interactions. You’ll foster strong and long-term relationships with them by treating their business like your own.

Working @ Dynamic Connections

At Dynamic Connections, our team is built like a family. We treat our employees like we treat our customers – with honesty, integrity, and respect. We enjoy working together, and love doing team building activities like rock climbing, axe throwing, intramural sports, and more.

We have a positive, transparent, and entrepreneurial culture. We’re committed to your professional growth and strive to promote from within. Your success is our success.

We’re also proud to follow the [MAD Movement](#) – a philosophy that encourages us to give back and help others, every day.

The Details

Our office is conveniently located near the Bronte Go Station, right at the QEW and Bronte Road. You’ll enjoy an open-office work environment and an on-site gym.

Your starting salary will range between \$35,000-\$45,000 per year, depending on your qualifications and experience. You’ll be eligible for a 10% bonus, based on company and team performance. You’ll have a competitive benefits package, and also receive a company paid mobile phone.

Qualifications

- Experience in a customer facing role
- Experience working with customers over the phone or by email
- Very strong computer skills: proficiency with Microsoft Office software (Outlook, Word, Excel, PowerPoint)
- Experience in the logistics or transportation industry is an asset
- University or college degree/diploma in a related field is an asset (supply chain, logistics, business, etc.)

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How to Apply

Our online [application](#) will give you the option to apply to this role as a complete person – not just a resume. The application will assess your qualifications, personality traits and workplace preferences, and should take 10 to 15 minutes to complete. After submitting, you'll receive an email inviting you to log in and view your assessment results.

We value diversity and inclusion and encourage all qualified people to apply. If we can make this easier through accommodation in the recruitment process, please contact us using the “Help” button

We will review applications, **with priority given to those who have completed the assessment** and look forward to hearing from you.

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