



## Role: Jr. Account Manager (Entry Level)

### About Dynamic Connections

Dynamic Connections is a leading North American third-party logistics company that provides integrated logistics solutions for our customers. We offer integrated logistics solutions to meet our customer's ever evolving supply chain needs. Our consistent service and communication makes us an extension of our customers, and provides them with a seamless, stress-free transportation experience.

At Dynamic Connections, we treat our employees like we treat our customers – with honesty, integrity, and respect.

We enjoy working together, and love doing team building activities like paint nights, axe throwing, intramural sports, potlucks and more. Check out our blog for our latest team events: <http://www.dynamicconnections.com/blog/>

We have a positive, transparent, and entrepreneurial culture. We're committed to your professional growth and strive to promote from within. Your success is our success.

### About the Account Manager Role (Entry Level)

We tackle complex logistics challenges while trying to simplify the lives of our customers, and our Account Managers make the magic happen! If you are a **driven, hardworking, and enthusiastic** person who is looking for a **challenging and upbeat work environment**, while setting yourself on a **clear path for career growth**, then we want *you*.

As our new Account Manager, you'll join a team of four (amongst the larger operations group of teams) to provide dedicated support to your portfolio of customers. Responsibilities will include tracking shipments for customers, pricing and quoting shipments, dispatching logistics service providers, and providing customers with a best-in-class customer experience. Transportation is a fast-paced environment, you will do everything and anything it takes to ensure our customers never have to worry about their freight.

As you gain knowledge and experience, alongside providing customer satisfaction, you'll have **plenty of opportunity to progress within your team, as an individual, and within the organization**.

### Qualifications

- Ability to work in a fast-paced environment where work is time sensitive in nature
- Good judgement and strong problem-solving skills
- Experience in a customer facing role.
- Exceptional communication skills to build customer relationships and ensure customer needs are met
- Strong computer skills and proficiency with Microsoft Office suite
- Experience in the logistics or transportation industry is an asset, but not required.

### The Details and Perks!

- This is a full-time permanent position working in our vibrant Oakville office, Monday to Friday from 8:30am to 5:30pm. After-hours customer service and tracking will be required on occasion.
- Your starting salary will range between \$40,000-\$50,000 per year plus monthly performance-based bonuses. With performance, there is potential for promotion as early as 9-12 months on the job and runway to grow within the organization.
- As you learn and grow, you'll have plenty of opportunities to increase your earnings, take on more responsibility, and progress in your career.
- Receive a company paid laptop and the latest Apple iPhone
- Monthly team lunches and social events, ranging from sports to paint nights
- Competitive benefits package

Job Type: Full-time

Salary: \$40,000.00-\$50,000.00 per year

Supplemental pay types: Bonus pay, Commission pay

Work Location: In person (remote/hybrid is not an option)